

HOW THE MIDC CAN HELP YOU

Case Studies

Open a U.S. Office

Elta North America

When Elta Systems, the largest division of Israel Aerospace Industries, needed to establish a new North American headquarters, the MIDC researched potential locations, organized site visits and introduced Elta executives to Maryland business partners and government officials including the Governor and U.S. Senators.

Fund Joint R&D Projects

RadiFlow and Patriot Technologies

The MIDC introduced RadiFlow to the CEP of Patriot Technologies of Frederick, MD during an Israeli cyber security delegation visit to Maryland. They decided to collaborate and were awarded a \$540,000 grant from the U.S.-Israel Bi-national Research and Development (BIRD) Foundation which the MIDC represents.

Develop Channels of Distribution

AcceleRadio and Mistral

The MIDC introduced AcceleRadio, developer of specialized military communications equipment to Mistral of Maryland, a business development firm, to represent them to the U.S. government and defense industry.



The Maryland/Israel Development Center (MIDC) is a public-private partnership of Maryland's Department of Commerce, Israel's Ministry of Economy and The Associated: Jewish Community Federation of Baltimore. Its mission is to promote bi-lateral trade and investment between Maryland and Israeli companies to help create jobs in both communities.

Meet Potential Customers

Amerex Clinical Research of Maryland

Amerex participated in the MIDC's trade mission to the Israel Biomed Conference and gained new customers as a result.

HemaClear of Israel

The MIDC introduced HemaClear, developers of specialized bandages for emergency medicine to hospitals throughout Maryland and received order from four hospitals.

Conduct Clinical Trials

BioCancell and the University of Maryland Medical Center

BioCancell, developers of cancer diagnostics, met physicians at the University of Maryland Medical Center during the MIDC's MarketReach America program. They received a BIRD Foundation grant to conduct clinical trials for FDA approval.

Invest

Maryland/Israel Trendlines Fund and LapSpace

To support the growth of Israeli high tech companies, the MIDC established a venture capital fund with The Trendlines Group, Israel's most active investor in startup companies. The fund raised \$4.3 million and invested in 12 Israeli companies.



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