

Services for American Companies

The **Maryland/Israel Development Center (MIDC)** is a nonprofit organization that promotes bi-lateral trade and investment between Maryland and Israeli companies. It is a “public private partnership” of Maryland’s Department of Business and Economic Development, Israel’s Ministry of Economy and The Associated: Jewish Community Federation of Baltimore. **Its services to American companies include:**

1. Source Innovative Technology

Known as “The StartUp Nation,” Israel is a globally recognized hub of technological innovation, and a ready source of new products and technologies to complement your company’s existing product lines. The MIDC is your entry point to find compatible Israeli technologies of interest.

2. Funding

Financial assistance for Maryland and Israeli companies to collaborate on new product development is available through the U.S.-Israel Binational R&D (BIRD) Foundation, a program of the U.S. and Israeli governments which the MIDC represents in Maryland. In addition, Maryland has its own joint initiative with Israel’s Ministry of Economy to help fund cooperative activities between Maryland and Israeli companies.

3. Export to Israel

Israel is a growing, sophisticated middle-income market of 8 million people that favors American products. The MIDC is your partner to help find Israeli customers, distributors and collaborators through our in-country representative and partners at the U.S. Embassy Commercial Service and Israel’s Ministry of Economy.

4. Trade missions and delegations

The MIDC organizes trade missions for Maryland companies to participate in most of Israel’s major industry trade shows, including CyberTech, the Israel Homeland Security Conference, and Mix-iii Israel Innovation Conference, a combination of the highly acclaimed annual Biomed Conference with a high tech track. The MIDC also hosts Israeli business delegations in Maryland several times a year to meet Maryland companies and participate in national trade shows held in the Baltimore-Washington, D.C. region.

5. Logistics

The MIDC can help you get your products to customers. We provide Certificates of Origin required by the U.S.-Israel Free Trade Agreement, as well as introductions to freight forwarders, international trade service providers and banks for letters of credit.